



LANA NEWS



Llama Association of North America
Winter Edition 2022



Contents

Dolly Peters	1
President's Message	2
LANA Board of Directors	3
LANA Business Office	3
Editor's Note	3
Calendar of Events	4
LANA's Mission Statement	4
Board of Directors' Elections	5
Ethics	6
LANA's Hobo Classic Show	8
Let's Get Out There	12
LANA Butte Hike	19
Those Cornerstone Girls	20
LANA Survey Results	22
Marketing Step One	24
In memory of Dolly Peters	26
Kids & Camelids Show	30
Membership & Friends of LANA	31
Friends of LANA sponsors	32
Minimum Standards of Care	36



PRESIDENT'S MESSAGE

**No President's Message
this issue**



LANA BOARD OF DIRECTORS

Lee Beringsmith
Director
lbering@outlook.com

Margaret Drew
Director
llamaspn@castles.com

Emily Muirhead
Director
Emilym3216@gmail.com

Kathy Nichols
Director, Newsletter Editor
KathySVA@aol.com

Joy Pedroni
Director, Webmaster
joy@blackcatllamas.com

Stephanie Pedroni
Director
StephaniePedroni@gmail.com

Sue Rich
Director
susan.rich9631@gmail.com

Rondi Smith
Director
olympicalpacas@outlook.com

Cathy Spalding
Advisory Chair
cathy@gentlespiritllamas.com

LANA BUSINESS OFFICE

Joy Pedroni
1246 Meadowlark Drive
Vacaville, CA. 95687
1-707-234-5510
lanaquestions@gmail.com

Please contact the LANA Business Office for Member Services, Advertisements, Event Calendar updates, and any llama-, alpaca-, or LANA-related questions you may have.

Visit LANA at: www.lanainfo.org

LANA News DISCLAIMER

LANA News is published for educational purposes only. The information published heron is solely the opinion of the authors and does not necessarily represent the view of LANA, its Directors or Officers. LANA articles can not be reprinted without permission from LANA or the author. LANA's acceptance of advertising does not imply endorsement of any products or services whatsoever. Articles, letters, editorials and other contributions are welcome and may be edited for brevity. Inclusion and placement is solely a the discretion of the Editor. Before undertaking any herd work with your animals, you are advised to always consult with your veterinarian.

THANK YOU for CONTRIBUTING

Thank you to the following for their contribution to this newsletter:

Sandi Burt, Susan Ley, Joy Pedroni, Stephanie Pedroni, Kelly Peters, and Craig and Cathy Spalding

Editors Note:

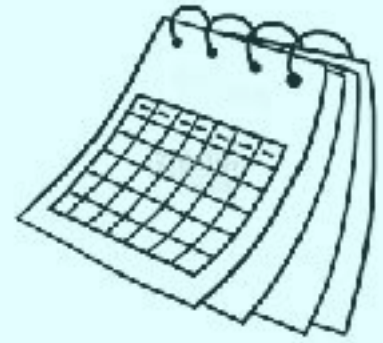
Happy New Year! I hope this year brings you good health and happiness.

In this newsletter there is a lovely tribute to Dolly Peters by her son Kelly. As you have read in previous newsletters, I like to mix a little bit of the old with the new. One of those "oldies but goodies" is from a LANA Expo presentation. Enjoy this first article in a four-part series about Marketing. There are many good ideas that can be presently applied.

The next issue will be the Hobo Classic Show special edition. Please look forward to the show results and pictures of the weekend. We hope to see you there. In the Spring issue, get to know LANA's two newest Board of Directors, Emily Muirhead and Rondi Smith. Welcome Emily and Rondi!

Kathy

CALENDAR OF EVENTS



***LANA Hobo Classic**
January 29-30, 2022
Merced County Fairground
900 Martin Luther King Jr Way
Merced, CA 95341
contact: KathySVA@aol.com
or lanaquestions@gmail.com

LANA Butte Hike
April 9, 2022 10:00 am

Riverside County Fair & Nat'l Date Festival
February 18-19, 2022
Riverside County Fairground
82-503 Hwy 111, Indio, CA. 92201
contact: Kaitlynn.vpt@gmail.com
www.datefest.org

California State Fair Llama & Alpaca Show
July 28-31, 2022 dates (tentative)
Cal Expo, 1600 Exposition Blvd.,
Sacramento, CA. 95815
contact: KathySVA@aol.com
calexpostatefair.com

***Kids & Camelids Youth Show**
March 19, 2022
Wilton, CA 95693
contact: susan.rich9631@gmail.com

LANA sponsored events in BOLD type
*** denotes Friends of LANA sponsors**
and LANA member discount

If you have an event you would like added to the Calendar of Events,
please contact: lanaquestions@gmail.com or KathySVA@aol.com

Mission Statement:

Established in 1981, the Llama Association of North America (LANA), serves the camelid community by sponsoring medical research specific to llamas and alpacas; providing current and accurate information about camelid health and care; advocating for pro-camelid legislation and access to public lands; encouraging, educating and mentoring camelid enthusiasts of all ages in their interactions with camelids; supporting rescue for camelids in distress; and hosting a variety of activities including youth programs, hiking trips, shows, parades, fiber clinics, educational events and more.



*That's the last of
today's mail and we
haven't seen your
membership renewal*

Don't Forget

**Please renew your LANA
membership today**

ETHICS

by Sandi Burt

Ethics is a word that can be defined in many ways. What you see in the center box are just a few parts of the definition. Over the years I have found most llama breeders to be ethical and fair. Unfortunately, I have heard some sad stories from other parties and I think it's time to address some issues. Greed can cause some individuals to break the "Golden Rule."

Empathy is putting yourself in someone else's shoes. Remember when we bought our first llama? There were hundreds of questions. How does one know if this is a good llama or not? How does genetics affect the offspring? What do I do if the llama can't reproduce? We need to be there when the buyer makes these panicky calls about a llama's behavior. We have to supply the answers and the reinforcement that a new buyer needs.

Truthfulness is the the "telling" and the disclosures about every llama that is sold. "Yes," the dam did have lactation problems and the cria had to be tubed or bottle fed. "Yes," this female has trouble carrying crias to full term. "Yes" the sire jumped the fence and bred the female when she was eight months old. By facing the problems and addressing the issues, the buyers respect us more and are aware of why the price is so low. Truthfulness also applies to buyers: "The fencing is secure." "I will be purchasing a companion llama." "I am not brokering this llama to a third party." "I promise I will not breed this animal because of a genetic default."

Honesty is being true to yourself and the buyer. Admit that the Sale of this animal is culling your herd. Honesty is telling a buyer that a llama will not be fine with a dog or a goat. Honesty is not telling a buyer that he can keep his llamas on a city lot. Honesty is telling a buyer that he or she may have to get up many times in the night to feed a weak or premature cria. Honesty is saying that owning llamas is a full time commitment; that llamas need to be trained, llamas need care.

Integrity is honoring your word and your contracts. If that llama you sold as a bred female is barren, you must make good on your promise to the buyer. If the buyer paid you, then he or she kept their part of the bargain, now you have to keep your part. All guarantees and agreements should be in writing. A year later it's hard conversations.

Caring is consideration of the llama. How many times have we gone to auctions, read the catalogs and noted that a particular female was due to have her cria when she was less than two years old? We've heard horror stories of females delivering crias in trailers on the way to auctions. I grant you some accidents will happen and the stress of the trailering will cause some llamas to deliver prematurely, but, is this happening too often?

ALSA discourages owners from bringing nursing dams to shows. Should not auction management discourage owners from transporting pregnant females during the last month of pregnancy? I remember when I was pregnant. If anyone told me I had to go any further than the grocery store during that last month, I was a raving lunatic.

Sensitivity goes in hand with empathy. We as buyers and sellers must be sensitive to the feeling of each other

and the llama. I still shed a tear as one of my beloved llamas leaves the ranch in the trailer of the proud new owner. Buyers need to realize that the seller is saying "Goodbye" to an old friend or to a cria the owners had nursed through many nights.

The seller needs to realize that the buyers are excited and afraid that they might not be doing everything perfectly. The buyers are feeling that they are adopting new "children."

Empathy
Truthfulness
Honesty
Integrity
Caring
Sensitivity

The auction process is particularly hard for some sellers, not knowing who the new buyer is and will the llama go to a good home? When a llama is purchased at an auction, the buyers and sellers need to spend time together. Reassurance is needed on both sides.

If we all take a little extra time and try to adhere to the above, the future will take care of itself. The sellers, the buyers, and the llamas will be happy. New friendships will be formed and the llama community as a whole will continue to have the camaraderie that is unique to our industry.

*Reprinted from a previous
LANA newsletter.*

2022 LANA HOBO CLASSIC

January 29-30, 2022

Merced County Fairgrounds

Judge: Adryce Mathisen, Grandview, Texas

Saturday Evening Activities

Dinner

Annual Membership Meeting

Annual Awards

Dessert Auction

Silent Auction

Introduction of LANA BOD

ALSA Single Llama &
Alpaca Halter Show

ALSA Single Llama &
Alpaca Performance Show

Llama Best in Show
Alpaca Best in Show

Driving Division

FUN

CASUAL

NO GROOM

Hobo attire suggested

Merced County Fairgrounds
900 Martin Luther King Jr. Way
Merced, California 95341







HOBO CLASSIC



2022 LANA HOBO CLASSIC SPONSORSHIP OPPORTUNITIES

January 29 - 30, 2022

ALSA Single Halter & Performance Show

The Llama Association of North America would appreciate your generosity by being a sponsor of the LANA Hobo Classic Show. There are three levels of sponsorship available. Each level has its own incentives as a "Thank You" for supporting LANA.

HOBO SPONSOR (\$100 or more)

In appreciation you will receive:

FULL page Ad in the Hobo Show Program

FULL page Ad in the LANA Newsletter (special Hobo edition)

Recognition in the Show Program as a HOBO SPONSOR

Special Recognition during the LANA Hobo Classic Show

HOBO SPONSORS will be listed on the LANA website

FREE Vendor Space

One "Get Out of Jail" pass and two "Potty in the Ring" Exemptions

VAGABOND SPONSOR (\$50 or more)

In appreciation you will receive:

HALF page Ad in the Hobo Show Program

HALF page Ad in the LANA Newsletter (special Hobo edition)

Recognition in the Show Program as a VAGABOND SPONSOR

Special Recognition during the LANA Hobo Classic Show

VAGABOND SPONSORS will be listed on the LANA website

Two "Potty in the Ring" exemptions

DRIFTER SPONSOR (\$25)

In appreciation you will receive:

BUSINESS CARD Ad in the Hobo Show Program

BUSINESS CARD Ad in the LANA Newsletter (special Hobo edition)

Recognition in the Show Program as a DRIFTER SPONSOR

DRIFTER SPONSORS will be listed on the LANA website

one "Potty in the Ring" exemption

Let's Get Out There!

The Joy of Public Relations

by Stephanie Pedroni



Last month I had the pleasure of taking my girls (Piper - 3 year old suri alpaca, and Sno - 1 year old llama) to visit an elementary school. This charter school has a parent and volunteer-led multicultural day once a month. In November the kids were learning about Peru. What better excuse to take a day off of work and spend it with my favorite critters!

The day before our visit I took a little time to get us all prepared. First order of business was to prep my minivan for the trip across town so I didn't have to go to the trouble of pulling out the trailer. After putting the seats down flat, I used the van's floor mats to cover all the metal seat connections that stick up a bit. A waterproof tarp was my next layer (for obvious reasons), followed by a couple bath mats at the corners, and then an old painting sheet. The rubber-backed bath mats do a great job of preventing the sheet from slipping around on the tarp especially as the lamas get in or out.

With a little coaxing Piper and Sno loaded in the van.

Food and friends are the ultimate motivators, am I right?





The morning of, both girls quickly loaded up into the van (thank goodness for our practice load!) and we made our way to the school.

To make sure the girls looked and felt their best I checked and trimmed toenails, and did a quick brush accompanied by a wet washcloth to wipe eyes, noses and some 'spit spots'. Sno had never traveled in the minivan before, so the next important step was to do a practice load. I had Piper hop in first and gave her a bit of pellets to munch on for her efforts. It took some coaxing, some patience and about 20 minutes, but Sno followed like a champ. Food and friends are the ultimate motivators, am I right? For camelids too!

Last, I got myself packed up. I tucked a poop scoop and rake into the van where they wouldn't interfere with the girls. Then into my backpack went a binder with copies of their registration and vaccination records (which the school had requested), as well as my own proof of vaccination for Covid, a small container of pellets with a tablespoon measuring scoop, and a bottle of water for myself. Especially when doing events solo, and if you have more than one animal, I have found that a backpack is the best way to free up your hands for securely holding your lamas while still carrying everything you need with you.



We arrived at the beginning of the morning drop-off rush. It was fun seeing people's surprised and excited faces when the girls hopped out of the van and walked across the field to get set up.

The kids were organized into four groups that cycled through different classrooms. Each classroom focused on a different aspect of Peruvian culture: food, crafts, people and sightseeing, which we were a part of. As each group came outside to see the llamas, my parent helper (and friend who has interacted with the llamas before) was in charge of crowd control - a critical aspect for safety and success, especially with kids.

Once the kids were lined up at the edge of the grass I taught them a little bit about llamas and alpacas, how to tell them apart and their history in Peru. In order to spark their interest I also covered some fun facts: they have padded feet just like a dog or a cat, yes they do spit (and why), they don't have two rows of front teeth (and not because they fell out), their poop looks like black beans, to name a few. As expected, the poop fun facts were the most popular by far and sparked the most conversation.

After some Q&A it was time for petting. Once again, my parent helper was critical maintaining some order and ensuring the lamas weren't suddenly overwhelmed by a pack of kids. They formed a single-file line and patiently took turns getting a bit of pellets to feed and a chance to pet the girls. This is where I feel using a tablespoon scoop is a key tip for dealing with larger groups. By having my parent helper only dole out a tablespoon to each kid, I was able to make sure that neither of my girls got too many extra treats and ended up with a belly ache. Having a helper in charge of the food also freed me up to hold one lead rope in each hand. I was able to control any food competition between the two of them and have a firm grip in case either got spooked. I was particularly thankful for this last part when recess let out and a game of kickball started up in the field behind them. I was quickly proud of my girls when they took the distractions in stride and willingly stood for all four groups of kids plus the parents, teachers, and yard duties to each get a little lama love before we headed back home.



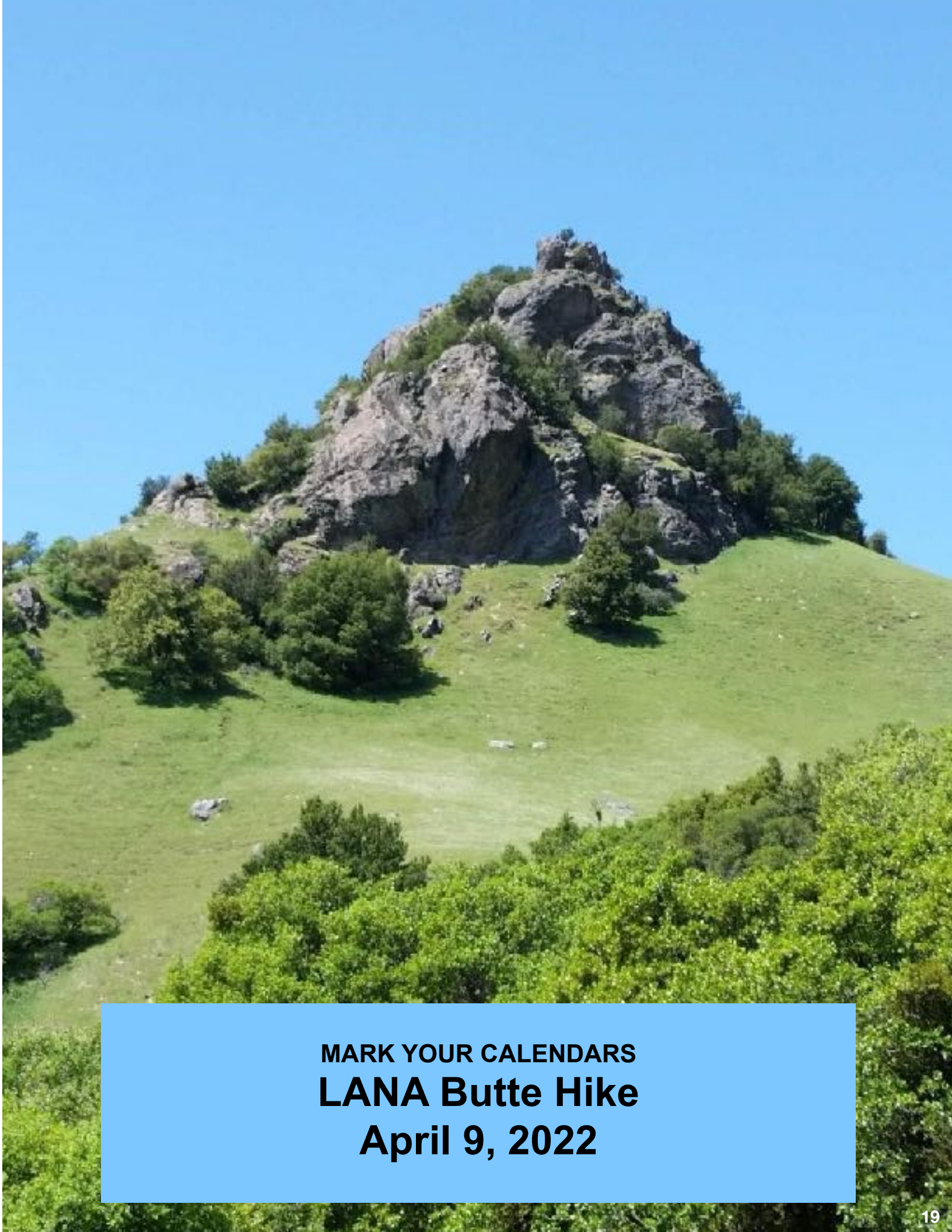
My parent helper and friend was in charge of crowd control and doling out pellet treats.





"She's so SOFT!"
and
"She's so FLUFFY!"
as kids pet them
is a special
kind of joy
that I will never
tire of.

I love opportunities to expose people to our wonderful critters, and teach people about how very cool they are. But in my opinion, the very best part of any PR experience is when people are able to touch them. The GIGGLES of the kids as the girls snuffled pellets out of their little hands, and proclamations of "She's so SOFT!" and "She's so FLUFFY!" as kids pet them is a special kind of joy that I will never tire of. As anyone who has taken their llamas and alpacas out into the public can tell you, they spark the same child-like joy in people of all ages. So, take some time to plan and prepare for a safe and smooth experience, and let's get out there with our llamas!



MARK YOUR CALENDARS
LANA Butte Hike
April 9, 2022

THOSE CORNERSTONE GIRLS

by Craig and Cathy Spalding

There appears to be a great deal of confusion amongst llama people these days and even more amongst the new and potential buyers with whom we have spoken, “Gee the fad is over, can’t make much money on a \$2,500 female, the lower priced animals indicate ‘junk,’ those buying lower priced females will

never buy a \$7,000 female, doesn’t have much wool, couldn’t be much of a llama.”



We don’t agree with any of those things.

No doubt, a lot has happened at a very accelerated pace over the past five years. Witnessing some of the Gabel prices would jump start any heart. Investors poured in, defined the market by that which they were willing to pay

top dollar and labeled much of the rest as “undesirable.” If we couldn’t or wouldn’t participate in the high-rolling arena, we still did well with our “undesirables.” After all, they were fetching \$7,000 to \$12,000 as a bottom price! True, those days are gone and for some of us, much of our inflated investment dollars went with them. But our llamas are still here...those top dollar beauties and the “undesirables.” So, what do we do now?

Let’s get back to our roots. It will be those healthy roots that will allow the top to flourish and keep a strong market. If we do not have a strong base, the top will fall, but how? One way is to re-define, re-educate and re-market our breeding llamas.

RE-DEFINE: Most of these “undesirables” are actually desirable. They have been called “starter” females. We all have them and many are much more than “starter” llamas... they are the foundation upon which we build our breeding programs. They are good cornerstone girls. They are what every breeder desires in a female. We need to return the respect they once held and most certainly deserve. They may not have a lot of wool, but these cornerstone

llamas are strong, well conformed, have easy births, lots of milk and consistently correct offspring. These girls can be bred to chosen males to enhance desirable traits. In fact, these girls have been the cornerstone of many distinguished breeders who currently breed some of the finest llamas to be found. Take a stroll through LLAMAS magazine in the year 1987.

RE-EDUCATE: Spread the word that most “undesirables” are indeed desirable cornerstone llamas. As we return the respect that they deserve and truly look at their individual attributes, the honest undesirables will filter through. It will filter at all levels. Those who are reproductively or conformationally unsound, who consistently produce genetically defective offspring, who have no milk and even those where desirable traits cannot be enhanced...those are the llamas we do not wish to promote.

We must bring these girls to the attention of buyers. They must be educated to understand how they might build a quality breeding program at an affordable price. Just because they may not be able to buy top-of-the-line, they are not necessarily precluded from eventually breeding top-of-the-line. They must, however, begin with a strong base... a cornerstone llama upon which to build.

Re-market: Using positive definitions and education as to how to set up a breeding program, we will build a strong market base for cornerstone llamas as the foundation of a quality breeding program. Educate our customers. We must teach that we do indeed reap what we sow. Restoring respect to all levels in a breeding program but especially to these cornerstone girls, their owners and the buyers will restore a cohesiveness in the llama community that has been sorely neglected. It will bring new buyers to ask discerning questions. It will cause some to perhaps purchase an animal they may heretofore have overlooked. It will keep our llama population healthy and our breeders motivated. And those who purchase the \$2,500 cornerstone female today, may well develop a sound breeding program and sell you the \$9,000 girl in the future.

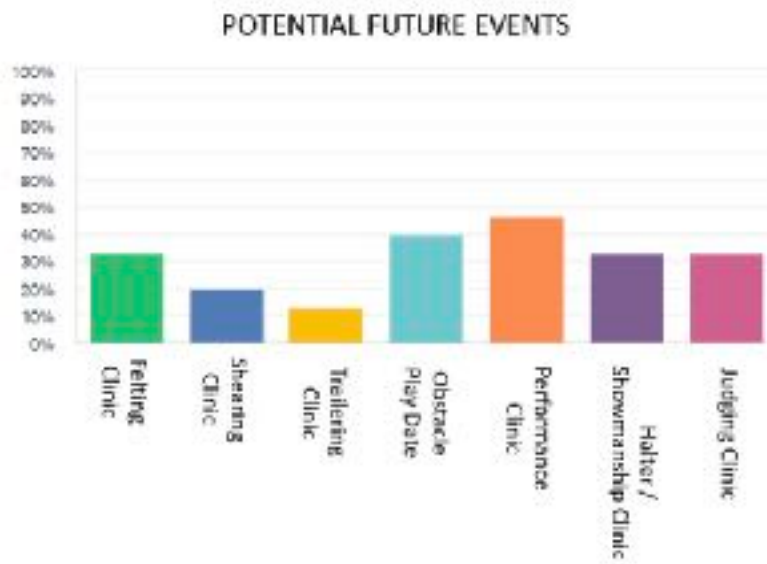


*Reprinted from a previous
LANA newsletter*

2021 LANA Activities Survey Results

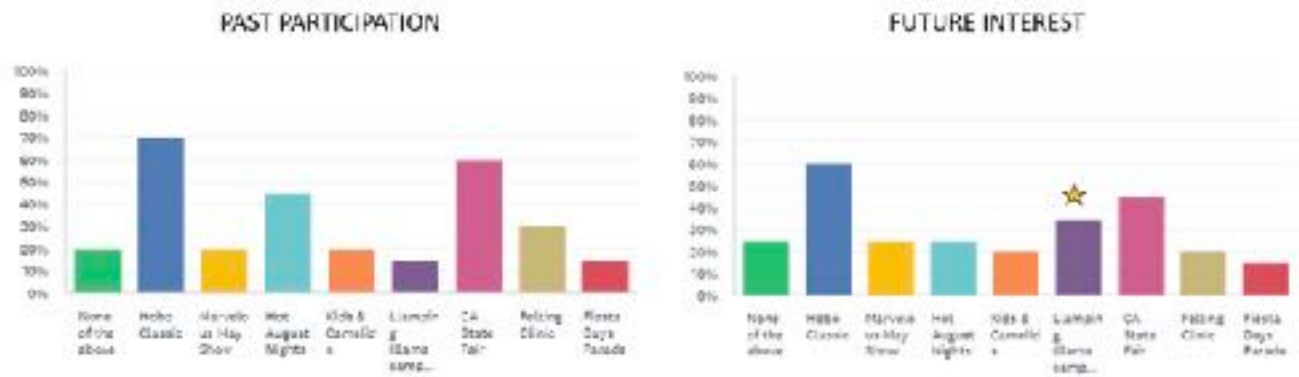
A big thank you to everyone who participated in our recent survey about LANA sponsored events and activities!! The LANA board members really enjoyed the opportunity to hear from all of you, and we are excited to use your input moving forward. Here is a brief summary of the results:

Across the board, respondents have relatively the same level of interest in continuing to participate in our existing events, except for lamping which more people would like to participate in. (Woohoo! It's so fun!)



In regards to why people may have not attended events that they wanted to in the past, slightly less than half responded it was due to conflicting personal events, and slightly more than half responded it was due to the event being too far away. I don't think the later response comes as a surprise to anyone. Being a club centered in a state as large as California, with a finite number of venues, we have struggled to find a happy balance for everyone. But we hear you, and we will continue to strive to diversify our event locations. Also, as one respondent suggested, maybe we can leverage our newfound Zoom skills to accommodate broader participation in some of our clinic style events.

As far as interest in potentially new LANA sponsored events, a Performance Clinic and/or a Performance Play Date were the most popular ideas. These were closely followed with a three-way tie between Felting, Halter/Showmanship, and Judging Clinics. One person also suggested an overnight pack trip as something to consider.



While most respondents are familiar with our LANA newsletter, only about half said they are familiar with other activities such as our support of camelid research, rescue, and legislation, our recognition awards and our youth programs. However, even fewer expressed interest to hear more about these activities. We feel strongly that these aspects are a key part of our identity as a club, but also appreciate that many respondents are perhaps more focused on the showing aspect of camelid ownership. This feedback has prompted us to give some thought as to how and where we share messaging and solicit participation for these other facets of LANA. If you have any suggestions or preferences on this topic, please drop us a line at lanquestions@gmail.com

Finally, we asked respondents that are not current LANA members how we might entice them to join. A couple of themes that emerged were to communicate more frequently, and more proactively share membership and event calendars and information. So, look to hear more from us in the future!

Again, a sincere thank you for your candid responses! Your input will help us to focus our energy on the right events, and address concerns and preferences, so that we can help foster a thriving camelid community! Hope to see you all at the next LANA event!!

editor's note: Thank you Stephanie Pedroni for your time and effort on this survey

MARKETING STEP ONE...

Start By Identifying Your Target Audience

by Susan Ley

I think one of the reasons successful marketing of lamas has been so hard to define is that we are selling a *lifestyle as well as animal*—our business is a love affair and love affairs are wonderful and rich and all encompassing and very difficult to explain to an outsider.

Industry wisdom says, “Just get the animals out there in front of the public and they will sell themselves.” And you know, part of that is right. They do sell themselves. But they don’t sell themselves everywhere, so if we automatically assume that places with large crowds are the places to be seen with our animals, we often neglect the smaller groups who make up our “target audience.”

To explain: most of us love to go to the zoo and visit the elephants. But we don’t for a minute consider that we could actually own these wonderful beasts. We don’t know enough about elephant husbandry and we don’t have the facilities to keep elephants.

The next time you take your lamas out in public, I want you to remember the elephants. The public is enchanted with lamas but for the most part owning the animals is as remote to them as it is for us to consider owning elephants. In fact, most of the people you are making contact with at a public relations event do not have the expertise, the money, the land or the interest in owning large animals.

That means our first step in successful marketing and promotion is to participate in public relation events tailored to folks who already have an interest. These are the people who make are target audience. These are the folks you need to reach. In marketing terms, *you need to identify your market and then you go to your market.*

Well, how do we do this? For starters, we need to join or at least find out about all the local associations in our area that consist of farmers (including businesses that cater to farmers), horse clubs, dog clubs, cat clubs, hiking groups, 4-H groups, later groups—all the sorts of clubs out there that will attract animal lovers.

We want to create a demand for our product within these groups, and we accomplish that with promotional events that get our animals in front of them without spending a lot of money. Marketing specialists call this “getting the biggest bang for your buck.” Fortunately, there are a lot of inexpensive ideas out there if you have the time to invest.

Good places to begin would include an agricultural event in your area or a booth at your local fair or horse show. Less effective promotional events would be a visit to a nursing home (a wonderful thing to do, but not promotion—these folks are not likely to become buyers) or visit to a school (for the same reason).

At promotional events, we need to bring along printed materials to pass out so folks will go away our name and address and some general lama information. A lot of the regional organizations as well as ILA and AOBA have developed informational brochures that they will send you at a nominal cost to use as PR tools. These materials are very effective, so be sure to use them!

Passing out printed materials gives you a good chance to have lookers sign their name and address in a guest log so you can begin to develop a list of potential customers. This list is *critical!* If you don't get their name and address, you are wasting your time. Remember the last Home and Garden show you attended where you signed up for a free gift? There's no mystery here—companies want to get your name and address so they can contact you later.

You need to do the same thing, so have a free drawing giving away a poster, a stuffed animal, a piece of lama costume jewelry—it doesn't have to be an expensive item—anything that will get folks to put their name and address on a piece of paper and into your drawing box. Presto! You now have the start of a mailing list of potential customers.

This is from a four part series that was presented at a LANA Expo. Look forward to STEP TWO in the Spring Newsletter.

Not selling animals? What about wool and lama-related products? Services? Experiences and events? You're limited by your imagination.

We are
selling a
lifestyle
as well
as an
animal



IN MEMORY OF MY MOTHER, DOLLY PETERS

7/12/1940 - 8/3/2021

By Kelly Peters

The llama community lost one of its greatest treasures on August 3, 2021. Dolly Peters passed away and will be greatly missed by many, many people.

Dolly was born in 1940 in Lodi, CA and grew up in Moraga, California. She loved riding and competing in equestrian events. She had a horse named Lana - a sign of things to come for sure! Dolly and her family spent many summers in a family cabin in Twin Bridges, California (near Tahoe). As an adult, Dolly would open a real estate office in Lake Tahoe. She was a great Broker and was adored by her agents and clients alike. When she had enough of the winters up at Tahoe, she relocated to Carson City and moved her brokerage to Minden, Nevada and ran that office for 20+ years.

Dolly attended Cal-Poly from which she graduated with honors and went on to work as a Med-Tech in the bay area. She met and married Kirk Peters (subsequently divorced) and they had one son, Edward (Kelly) Peters. Dolly had a wonderful life, traveling extensively, and even living in Japan for a year. Dolly was generous to everyone she met and was the person in your life that would be there for you in a second if needed.

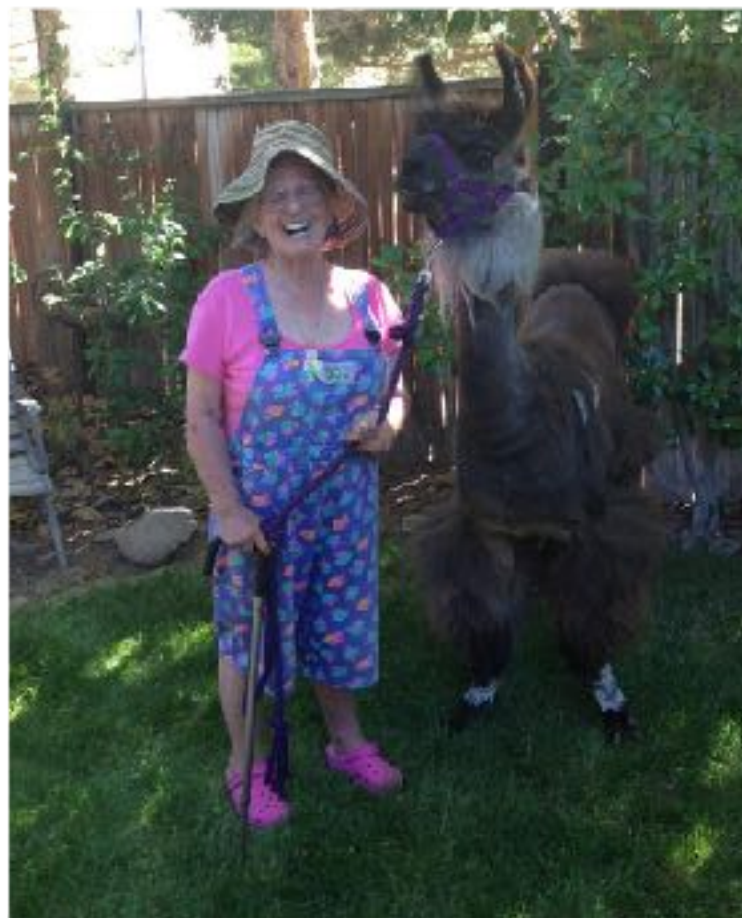
Dolly always had cats and dogs throughout her life, but she always had a special place in her heart and an interest in llamas. She bought her first llamas in the mid-80's, boarding them at a local llama ranch and when Kelly went to college, she found and built Rancho Dolly Llama. At the peak of her llama ranching, she had almost 20 animals. She began attending shows around the country and became a part of the warm, wonderful llama community. She jumped in with both feet and this world became a major part of her life.



She was by far my best friend, of course my biggest fan and part of my heart. There is now a hole in my life and even though she passed away on August 3, I still have trouble with the fact that her beaming smile will never again greet me, I won't be able to call her first thing in the morning or tell her about my small triumphs, occasional struggles and just life in general.

Dolly never, ever complained about any of her maladies from being mostly blind, to her difficulties walking when her knee was mangled by a horse stomping her and then being crashed into by a kamikaze snow skier in Japan. When you asked Dolly how she was doing, her answer was always "I'm a gazelle".

A bright light has been extinguished but her love of life, her friends and family and her dear llamas are still very much alive within all of those she left. She was ready...



Kids & Camelids Show

Saturday, March 19, 2022

Wilton, CA. 95693

For registration: www.LANainfo.org

**Just Youth
Part Show
Part Clinic
No Groom
All Fun**



- ALSA Sanctioned Show
- Showmanship class and Performance classes
- Immediate feedback from the judge
- Additional side-line consultations
- Bring a non-ALSA, non-4H friend and let them have a try at an obstacle course



LANA Membership and Friends of LANA

MEMBERSHIP - \$40

NOTE: *The early bird discount of \$35 will be accepted after January 1, 2022 if your Membership application is included with your Hobo registration*

Your benefits:

- Discounts at LANA events: shows, clinics, llama hiking trip for 2022
- Business Card ad in one of the 2022 newsletters (your choice of Spring, Early Summer, Late Summer, Fall or Winter)
- Listing in the 2022 Membership Directory on the LANA website
- Voting membership, one vote per membership
- US Mailings regarding LANA business

FRIENDS OF LANA - \$250

NOTE: *New this year - a year-long Sponsorship option*

Your benefits:

- 2022 Membership with the benefits listed above
- Name/Ranch name on a special "Friends of LANA" vinyl banner to be hung at all LANA events for the year. (Please note: to be included on the banner, the membership must be submitted before January 15, 2022)
- Friends of LANA T-shirt
- Full-page ad or pictures/collage (your choice) in all 2022 newsletters
- Recognition on the website for 2022 as a "Friend of LANA"
- 50% off registration fees at all clinics 50% off registration fees on the Llamping trip (lama camping trip)
- Free vendor space at LANA sponsored events and shows (California State Fair excluded)
- One free class at each show, if exhibiting
- Support of your association

A huge THANK YOU to our
FRIENDS OF LANA sponsors

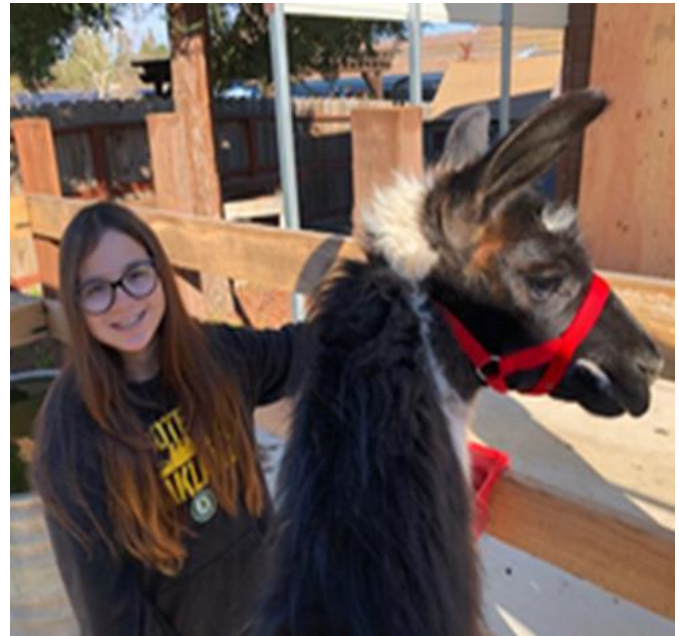


Your support helps LANA hold their
events and activities

A very heart-felt and sincere

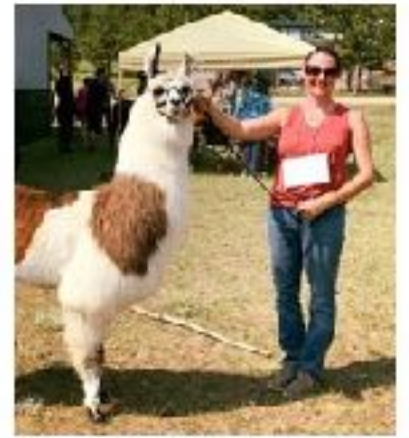
Thank You

to **Greg Harford** of Potato Ranch Llamas and **Arleen McCombs** of McShaggy's Ranch for their lending and donating of animals for 4H! Their trust and generosity make it possible to provide animals for the youth who join the Orange Blossom 4H Llama Project.



Susan, Fred, and Kenny Rich of

The Rich Ranch



Black Cat Llamas

JOY PEDRONI & STEPHANIE PEDRONI



LOCATED IN VACAVILLE, CA, WE ARE LLAMA ENTHUSIASTS THAT ENJOY:

- *Competing with our small herd*
 - *Hiking with our animals*
- *Doing educational & fun public events*
- *Creating & selling llama related crafts*



LAMARAH

Kathy Nichols

Wilton, CA

Honoring SCR Dusty Roan

Dusty was one of my first llamas. I bought her in 1996 as a two year old. My goal was to raise a few crias from her to show. That plan changed. Instead, I showed her. Dusty was extremely patient. I was able to figure out how to put on a Flaming Star pack, dress her in many costumes, and teach her how to drive. She was my rock-solid Showmanship llama. She would square up before I asked her. Dusty traveled to Nebraska for the ALSA Grand National and we placed 5th in a large Showmanship class. Her favorite things: lazing on the grass in the sun, snacking on apples, melons (her most favorite), mandarins, kale, lettuce, apple smacks, honey roasted cheerios and honey roasted peanuts, and splashing in her pool. Having Dusty for so long, there was a great connection. I understood what she was trying to tell me through her expressions and body language. She lived to be twenty six. I miss her dearly.



Minimum Standards of Care for Llamas and Alpacas

Minimum Standards of Care are mandatory to llama and alpaca survival and humane treatment. These are the most basic requirements that all llamas and alpacas must have for physical well-being and, as such, define minimum requirements for animal control officers and government officials investigating questionable llama and alpaca care situations.

1. **WATER:** Animals should have continuous access to potable drinking water.
2. **NUTRITIONAL:** Animals should have nourishment adequate to sustain life and health.
3. **SHELTER:** Animals should have natural or man-made shelter that enables them to find relief from extreme weather conditions. The sheltered area must allow for the ability to stand, lie down, rest and reasonably move about.
4. **MOBILITY:** Animals should have a living area through which they can move freely and exercise independently
5. **NEGLECT:** Animals should have a physical appearance free from signs of serious neglect. Signs of serious neglect may include such things as crippled ambulation due to severely curled toenails, ingrown halters, or living conditions not meeting the minimums listed above.
6. **SAFETY:** Animals should be reasonably safeguarded from injury or death within their defined living environment and/or when traveling.
7. **CRUELTY:** Animals should be reasonably safeguarded from cruel treatment and actions that endanger life or health or cause avoidable suffering.
8. **SOCIALIZING:** Llamas and alpacas are herd animals and should not live alone without a companion animal. A crier (a baby llama or alpaca under six months) should not be revised apart from other llamas or alpacas.

This document may be reproduced in whole or in part without permission, as long as the copyright citation is included.

Standards of Care Committees, June 2005
©2005, Camelid Community Working Group

